

NOW HIRING

# Senior Investment Manager, Indonesia



CIRCULATE CAPITAL

Circulate Capital is an investment management firm dedicated to incubating and financing companies that prevent ocean plastic and advance the circular economy. The Circulate Capital Ocean Fund is the firm's flagship fund, which focuses on the prevention of mismanaged plastic waste in countries located in South Asia and Southeast Asia, regions that contribute disproportionately to ocean plastic pollution.

Founding investors include PepsiCo, Procter & Gamble, Dow, Danone, CHANEL, Unilever, The Coca-Cola Company, Mondelez and Chevron Phillips Chemical Company LLC. To learn more, please visit [our website](#).

## **Circulate Capital is looking to hire accomplished private equity or venture capital Investment Director to manage the further deployment and development of the Ocean Funds.**

The Investment Director will be responsible for guiding high-quality deal flow, performing due diligence, executing investment transactions, and managing portfolio companies to support their effective growth and eventual exit. The role will primarily work with companies in Indonesia, but will also extend to other countries in SEA as needed. As the Investment Director you will report to the Investment Partner SEA. This is a full-time position based in Indonesia with travel required for the effective execution of responsibilities.

### **KEY RESPONSIBILITIES**

- Conduct market research on industry trends, sectors, and companies and develop a point of view for funds
- Take investor pitch meetings with entrepreneurs, evaluate investments, and track deal flow
- Direct due diligence on potential investments – market sizing, technology walkthroughs, competitive landscapes, financial modeling, reference calls, negotiations, and closing
- Work with portfolio company management teams regularly to guide the growth of their business in achieving both financial and impact targets, serving as Board member for some companies
- Coordinate with the impact team and compliance team to ensure targets are set, achieved, and reported
- Contribute to LP engagement and PR/Comms strategy as needed
- Represent Circulate Capital at industry events and build relationships within the startup and investor ecosystems
- Suggest improvements to our approach, process, products, and services

### **LOCATION AND REPORTING LINE**

Remotely in Indonesia, with travel required for the effective execution of responsibilities. Reports to Investment Partner, SEA..

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## KEY COMPETENCIES

- Six to 12 years of growth capital private equity investment experience (Series A/B/C); preference for sector experience in waste and recycling or similar sectors such as manufacturing or supply chain
- Proven interest in solving complex environmental issues
- Proven ability to support and guide management teams in building their businesses, implementing systems, processes, and corporate governance at an international level
- Expertise in deal structuring, due diligence, and closing processes
- Ability to analyse financial statements and construct financial and valuation models
- Have professional networking skills, motivated to build new relationships
- A significant network of peers and related ecosystem stakeholders in the region
- Adept at coaching and engaging with remote, multicultural teams using collaboration tools, such as Google Suite, Microsoft, and CRMs

## HOW TO APPLY

View more details and [apply directly with this link](#)

### Invest for: Circularity + Value + Impact

Circulate Capital is the leading circular economy investment management firm in high-growth markets.

We partner with global brands and institutional investors to invest into solutions that catalyze systems change across the globe. Our financing transforms circular plastic supply chains at scale, delivering competitive financial returns and positive impact.

*We are actively creating a workplace where authentic communication, collaboration and inclusion enable people to become their best selves both personally and professionally while having a career with purpose and impact. Circulate Capital is an Equal Opportunity Employer.*

