



Investment Manager, Brazil

Circulate Capital is an investment management firm dedicated to financing companies that prevent ocean plastic and advance the circular economy. With US\$255mn AUM across South Asia, Southeast Asia and Latin America, the firm focuses on the prevention of mismanaged plastic waste in these regions as well as investment in disruptive technologies and circular infrastructure.

Our founding investors include PepsiCo, Procter & Gamble, Dow, Danone, CHANEL, Unilever, The Coca-Cola Company, and Chevron Phillips Chemical Company LLC. To learn more, please visit [our website](#).

Circulate Capital is seeking an experienced Investment Manager to strengthen its team in Brazil and focus on building and managing its Latin American portfolio.

The ideal candidate should be an accomplished investor with deal execution experience who is interested in assisting solve some of the world's most complex problems through investing in companies that deliver positive environmental impact while demonstrating exceptional financial returns to investors. This is a full-time position with travel required for the effective execution of responsibilities.

KEY RESPONSIBILITIES

- ▶ Interact with a variety of stakeholders, identifying and developing new investment opportunities in thematic areas of interest that are a fit with our values, investor interests, and approach.
- ▶ Evaluate and assess investment opportunities through the various stages of the process, including initial screening, detailed business diligence - market sizing, technology walkthroughs, competitive landscapes, financial modeling, reference calls, presentation to the CC Investment committee, external DD negotiations and closing.
- ▶ Prepare, present, and maintain detailed investment documentation for our clients.
- ▶ Thoroughly monitor and supervise the business plans of our portfolio companies by working with them in an intensive manner and adding value in critical areas of strategy, operations, business development, organizational building, and governance
- ▶ Proactively develop relationships with a wide variety of stakeholders including potential investees, sector experts, consultants, policymakers, investors, advisors, and thought leaders
- ▶ Support and coordinate actively with the Associate Partners in the LAC region to understand and track key metrics to monitor the progress being made by portfolio companies on the goals around social, environmental, and financial returns.
- ▶ Support the global team on specific tasks related to deal screening, due diligence, and execution as and when required.

LOCATION AND REPORTING LINE

Remotely in Brazil, with travel required for the effective execution of responsibilities. Reports to Investment Partner, LAC.



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KEY COMPETENCIES

- 5-10 years of overall experience, including at least 3 years of investment experience with venture capital/private equity funds.
- Investment experience must comprise making new investments, end to end process management.
- MBA from reputed institution and under-graduation in the sciences such as chemistry, biology, engineering, or related fields OR Chartered Accountant with passion for solving complex environmental issues and operational experience in relevant industries.
- Intuitive understanding of business models and different entrepreneurial styles and an innate ability to strike positive working relationships with entrepreneurs and a variety of stakeholders that form their ecosystem, such as other GPs, lenders, sector experts, or policymakers.
- Proven history assessing and evaluating private equity investment opportunities and experience in financial modeling.
- Proven history providing guidance to businesses at multiple levels including operations, strategy, and governance, through working with a variety of portfolio companies or through working directly in a key role within a company.
- Advanced interpersonal skills, with an ability to work well within a multicultural team located in different countries and time zones and effectively interact with the external ecosystem.
- A significant network of peers and related stakeholders in the region.
- Advanced written and oral communication skills; with an ability to formulate and present analysis and arguments in a clear, crisp, and concise manner to other team members, Partners, and portfolio companies.
- Fluency in Portuguese, Spanish and English.
- Understanding and commitment to producing the highest quality of work, with attention to detail and follow-through.

HOW TO APPLY

[Please click here to apply.](#)

Invest for: Circularity + Value + Impact

We are actively creating a workplace where authentic communication, collaboration, and inclusion enable people to become their best selves both personally and professionally while having a career with purpose and impact. Circulate Capital is an Equal Opportunity Employer.