NOW HIRING

Impact and Investment Strategy Professional

CIRCULATE CAPITAL

Circulate Capital is a Singapore-based leading impact investment firm driving a circular economy by investing across the recycling value chain and next-generation materials in high-growth markets. In partnership with global brands and financial institutions, the firm scales supply chain solutions that deliver economic, social and environmental value. Founded in 2018 by supply chain experts and industry leaders, including PepsiCo, Procter & Gamble, Dow, Danone, Chanel, Unilever, The Coca-Cola Company, Chevron Phillips Chemical and Mondelēz International. The firm currently manages c.US$485 Mn in AUM for South Asia, South-East Asia and Latin America and is in the process of scaling its Asia growth private equity strategy. To learn more, please visit our website.

The Impact and Investment Strategy Professional (Manager or Senior Manager) will lead knowledge management and cross-portfolio insights to advance Circulate Capital's circular economy investment strategies. Working closely with leadership, investment teams, and external partners, the role drives value creation and delivers strategic projects across high-growth markets.

SCOPE

- Manage knowledge and insights across a specialist portfolio of investments in impactful circular business models, and serve as the go-to internal resource on a range of technical topics
- Support the investment team in driving value creation initiatives for portfolio companies across every aspect of business operations, strategy and impact
- Support Circulate Capital's leadership team in managing strategic special projects, as needed

ROLE AND RESPONSIBILITIES

- Conduct cross-portfolio research and analysis on a range of topics, including financial, operational, ESG risk management, and impact performance, and support firm-wide performance management activities
- Contribute to a range of strategic projects and deliverables, including: reports, presentations, and other content for external audiences; projects and consultations with portfolio companies, investors, and other partners; other strategic initiatives
- Develop, manage, and report on high-impact technical assistance and capacity building projects that create value for Circulate Capital's investees, investors, and firm, in collaboration with our Investment and Impact teams; participate in fundraising activities to support such projects as needed
- Work collaboratively and effectively across all functional areas of Circulate Capital's team, as well as key senior personnel among our portfolio companies and investors, to deliver on the firm's strategic priorities
- Develop and deliver proprietary knowledge tools and resources that leverage and further strengthen Circulate Capital's unique expertise and value proposition
- Cultivate and manage relationships with external data partners and researchers to ensure Circulate Capital remains the leading circular economy investor in high-growth markets with an evidence-based impact investment strategy

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RELEVANT EXPERIENCE AND SKILLS

- ~7-8 years' overall work experience, including at least 3-4 years' strategic or operational planning experience for manufacturing/industrial industries, gained either through direct experience, investment management, or management consulting; experience working with SMEs and family businesses a plus
- Demonstrated experience in, and passion for, leveraging AI to develop and maintain knowledge systems, deliver trainings and/or advise clients
- Interest in supporting investment strategy and due diligence within an impact mandate
- Strong project management skills; must be highly organized, able to work independently, and coordinate multiple stakeholders efficiently and effectively
- Excellent verbal and written communication skills, with an open and collaborative style
- Strong stakeholder management skills across a diverse range of partners – including Circulate Capital's diverse team, the world's largest FMCG brands, family-owned SMEs across SSEA and LAC, DFIs, NGOs and others
- Professional and cultural experience in high growth/emerging markets in South Asia, Southeast Asia, or Latin America required; experience in recycling, waste management, petrochemicals, commodities trading, or public policy a plus
- Highly motivated to solve problems and add value as part of a global team; travel and participation in meetings outside of local business hours is typical for roles across the firm
- Comfort working across many technology platforms, including Google workspace

REPORTING AND LOCATION

The Impact Strategy Professional will report to the Chief Impact and Operations Officer. This is envisioned as a full-time salaried role with benefits. Preferred location: Singapore (HQ).

HOW TO APPLY

Please apply here.

Invest for: Circularity + Value + Impact

Circulate Capital is the leading circular economy investment management firm in high-growth markets. We partner with global brands and institutional investors to invest into solutions that catalyze systems change across the globe. Our financing transforms circular plastic supply chains at scale, delivering competitive financial returns and positive impact.

We are actively creating a workplace where authentic communication, collaboration and inclusion enable people to become their best selves both personally and professionally while having a career with purpose and impact. Circulate Capital is an Equal Opportunity Employer.